



Business
information
at the push
of a button.

REPORT

FORECAST

PLAN



*Spreadsheets are holding
back your business.
But you just don't know it!*

In aircraft leasing, time is money

- Are you taking days to calculate the full impact of aircraft complex remarketing?
- Is it taking you weeks to perform scenario forecasting?
- Can you easily scale up your Excel model as you increase your portfolio?

Give your business the commercial edge it needs

As mid-lease transactions become more prevalent in a competitive market, there's an even greater need to make fast calculations on portfolios. Having high-quality information at your disposal makes all the difference. Quickly see the potential margins and impact, so you can plan for multiple scenarios to guide you in making better commercial decisions. LeaseGen gives your business speed, flexibility and agility to deliver real competitive advantage.

At last. An FP&A system that
works as fast as you do.

LeaseGen is a complete forecasting tool for leasing companies

LeaseGen gives you so much more than a spreadsheet: full financial statements on every individual aircraft in your portfolio; detailed information about income and expenses, asset and liability, associated with each MSN. At a glance, see the profitability by aircraft.

The difference is speed

Drive commercial decisions faster. Unlike spreadsheets that were never designed to handle masses of complex data, LeaseGen's performance never wavers. It's built to be a single repository for all of your data, and as it's in the Cloud it's securely accessible from any location on multiple devices. As the information and models within the system are fully integrated, you can update it quickly and easily, and see the results in seconds.

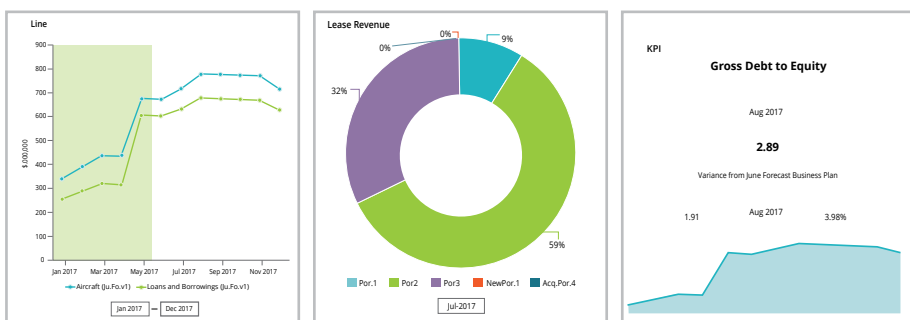
Goodbye to spreadsheet limitations

Intuitive and easy to use, LeaseGen's user interface looks and acts like a spreadsheet, so you don't lose time on the learning curve. It works the way you do. As it's a database under the hood, you benefit from scalability and performance without sacrificing usability.

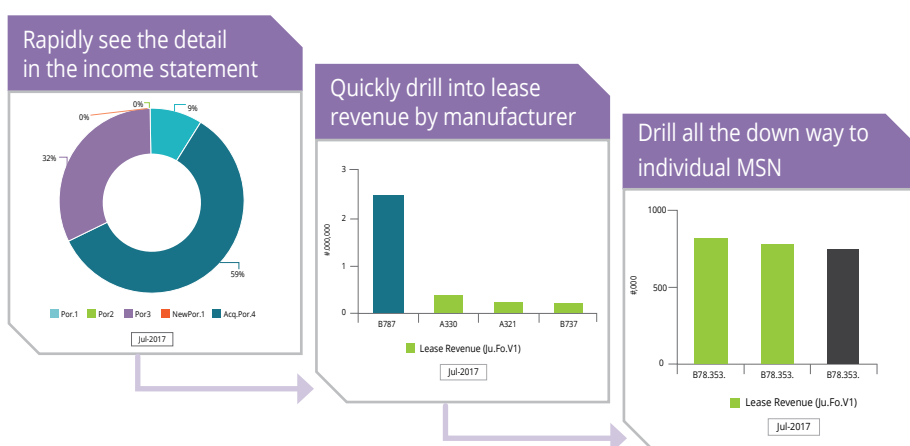
- Reduce the reporting and forecasting cycle by days or weeks.
- Build multiple scenarios quickly and easily.
- Free your team to spend more time considering commercial decisions.
- Maintain aircraft portfolio and all information associated with those assets.
- Maintain your debt portfolio and any schedules that may apply.
- Provide full financial statements.
- All information in a single source; no segregation across multiple systems.

Dynamic dashboards and intelligent reporting

- Easy-to-build customisable dashboards and reports.
- Multi-dimensional views and drill-down available on all aircraft, entity and MSN data.
- See your portfolio geographically, by airline type or by individual aircraft.
- Connect directly to the data, so adjustments and amendments are immediately visible.



Drilldown for lease revenue



Rapidly see the detail in the balance sheet

- Reconcile your balance sheet net book value by MSN.
- Quickly drill down by entity.
- Change parameters easily.

Complex calculations delivering key financials and metrics

- LeaseGen enables you to choose the combination of dimensions to examine – key attributes such as year of manufacture, body type etc.
- LeaseGen connects to your CMS, allowing your data to flow seamlessly into the aircraft portfolio sheet.
- LeaseGen performs key calculations on portfolio data, including cash flows, residual value, lease rate factor, aircraft age and more.

Enhanced treasury management

- LeaseGen links to your TMS to collate all debt-related data in a single environment.
- Report on debt from asset type down to MSN.
- Carry out complex cash forecasting and scenario planning.

A flexible snapshot of your financial statement by MSN

- Choose which dimensions to report on.
- Look at the data vertically or horizontally.
- Fully customisable, user-defined views.

Lease extensions, remarketing, off-lease

- LeaseGen is a central repository for all remarketing plans by MSN.
- Key portfolio details let you plan in advance for lease extensions.
- Specify expense for off-lease transitions.

Intangibles

- Centrally stores all intangible-related data per MSN, including LIA, LCA, and FV intangibles.
- LeaseGen automatically builds the amortisation profile in scenarios such as lease-related changes or disposals.
- Quick and easy to manage; changes fed instantly through to financial statements.

A business advantage like no other with information at the push of a button.

Out of the box, LeaseGen gives aviation leasing companies strong reporting and forecasting, with features such as:

Portfolio management

Let LeaseGen handle all acquisitions, disposals and securitisation decisions. Assemble a sample portfolio to evaluate your trading options by comparing possible portfolio types in a variety of combinations, and analyse performance by region, lessee or aircraft type.

Analyse by individual MSN

Instead of dealing with multiple information sources, all your data is in one system. That way, it's easier to manage and maintain – plus it lets you analyse by MSN basis, see KPIs and identify any anomalies.

Run 'what-if' scenarios

Stress test your portfolio against a range of possible outcomes by region, by country or by lessee. Fine-tune your planning by testing scenarios that include all variables such as interest rate rises, and seeing all possible results.

Link actuals to forecast

Because LeaseGen holds all actuals at group level on an MSN basis, you get more accurate and reliable rolling forecasts instead of needing to source actuals from finance or incomplete data from contract systems

Secure and scalable

LeaseGen is cloud-based, so you don't need to invest in hardware, or IT support. All updates are handled seamlessly and automatically. It scales easily as your business grows, and it's accessible across multiple devices, so you're never far away from the information you need to make a decision.

Seeing is believing

What if you had a system that can fast-track complex financial transactions such as aircraft transfers in minutes instead of days? Could you build a model like this with your current Excel system? Maybe. But think of the lost time while you gather the information from multiple sources and assemble a spreadsheet that's so large it takes 30 minutes to open – and even longer to change a field.

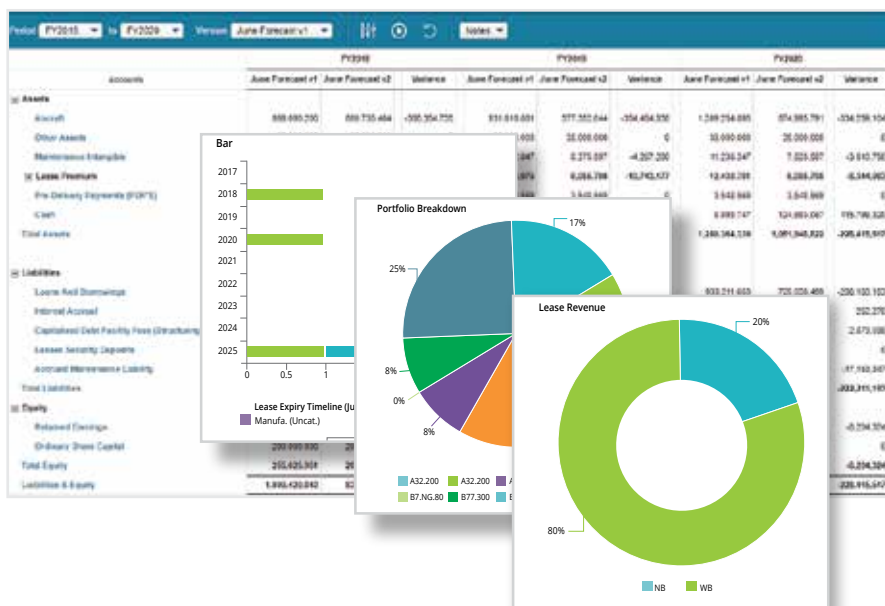
What if there was a system that rolls out rapidly, is robust and reliable, and provides timely scenario planning to guide your decision making even further?

That system is Lease**gen**

Key Benefits of Leasegen

- ✓ Ability to view and reconcile Balance Sheet by individual MSN
- ✓ Drill down through Income Statement to MSN detail
- ✓ Analyse your KPIs and metrics down to individual MSN (EBIT/Asset, ROE, LRF)
- ✓ Portfolio Remarketing
- ✓ Quickly run numerous 'what-if' scenarios
- ✓ Link actuals to forecast and budget
- ✓ Centralised repository of data

Intelligent reporting at a glance



We ran 11 scenarios within a day; with our previous system it would have taken us weeks. Miagen has led the complete transformation of our FP&A process, which we believe is now best in class.

Andy Cronin, CFO.

AVOLON



Are you ready for takeoff?

Prepare to change how you forecast and report forever.

From initial project scoping to user acceptance training, LeaseGen target 4-6 weeks implementation for the standard tool, with no disruption to your existing business.

Visit miagen.com/leasegen to book an [online demo](#).

About Miagen

Miagen designs and delivers enterprise financial information solutions that give complete insight into the true dynamics of operational performance and profitability. Our clients drive their businesses forward, confident that their strategic, operational and financial goals are fully aligned. We developed LeaseGen specifically to meet the FP&A needs of the aviation leasing industry.

For more information, contact us.

Miagen
Miagen House,
14/15 St. Andrew's Street,
Dublin 2,
Ireland.

T: +353 1 969 5900

E: leasegen@miagen.com

W: miagen.com/leasegen